

Career Cluster: <i>Marketing, Sales & Service</i>				CTE Program: Secondary: Entrepreneurship (8812100) Postsecondary: State CIP Code 0252070102				
Career Cluster Pathway: Management and Entrepreneurship				Industry Certification: Secondary: Microsoft Office Specialist Master, Quickbooks Certified User (MICRO017, INTUT001) Postsecondary:				
	16 CORE CURRICULUM CREDITS					8 ADDITIONAL CREDITS		
	ENGLISH 4 credits	MATH 4 credits	SCIENCE 3 credits, 2 with lab	SOCIAL STUDIES 3 credits	OTHER REQUIRED COURSES FINE ARTS (1 credit) PHYSICAL EDUCATION (1 credit)	CAREER AND TECHNICAL EDUCATION COURSES	RECOMMENDED ELECTIVES (ALIGNED WITH COMMUNITY COLLEGE & STATE UNIVERSITY SYSTEM PROGRAMS)	
HIGH SCHOOL	<ul style="list-style-type: none"> Students are encouraged to begin planning for careers and postsecondary options by exploring resources at mycareershines.org Students are also encouraged to participate in dual enrollment courses which may be used to satisfy high school graduation or Bright Futures Gold Seal Vocational Scholars course requirements. One course within the 24 credit program must be an online course. Cumulative GPA of 2.0 on a 4.0 scale for 24 credit program 							
	9th	English I	Algebra I	Earth, Space Science	Elective	Pers Fit (.5 cr) & Ph Ed (.5 cr)	Digital Information Technology	Elective/Foreign Language
	10th	English II	Geometry	Biology	American History		Principles of Entrepreneurship	Elective/Foreign Language
	11th	English III	Algebra II	Chemistry	World History	Practical Arts or Fine Arts course (1 credit)	Business Management and Law	Other elective course appropriate for student's career and education plan.
	12th	English IV	Statistics	Physics	Am Govt/ Economics		Business Ownership	Other elective course appropriate for student's career and education plan.
POSTSECONDARY	Based on the Career Cluster of interest and identified career and technical education program, the following postsecondary options are available.							
	TECHNICAL CENTER PROGRAM(S)		COMMUNITY COLLEGE PROGRAM(S)			UNIVERSITY PROGRAM(S)		
			Northwest Florida State College Associate in Science in Business Management			University of Central Florida Bachelor of Science in Supervision & Administration		

CAREER	Sample Career Specialties (The Targeted Occupations List may be used to identify appropriate careers.)		
	<ul style="list-style-type: none"> • Retail Salesperson • Marketing Manager • General and Operations Managers 	<ul style="list-style-type: none"> • Sales Representatives • Travel/Tourism • Property, Real Estate, and Community Association Managers 	<ul style="list-style-type: none"> • Public Relations Management • Hospitality Marketing • Business Owner
CREDIT	Articulation and CTE Dual Enrollment Opportunities		
	Secondary to Technical Center (PSAV) <small>(Minimum # of clock hours awarded)</small>	Secondary to College Credit Certificate or Degree <small>(Minimum # of clock or credit hours awarded)</small>	PSAV/PSV to AAS or AS/BS/BAS <small>(Statewide and other local agreements may be included here)</small>
		<p><u>Statewide Articulation Agreement</u></p> <p>Microsoft Office Master shall articulate to three (3) college credit hours to the AAS/AS Degree in Office Administration</p> <p>QuickBooks Certified User shall articulate to three (3) college credit hours to the AAS/AS Degree in Accounting Technology.</p>	
Career and Technical Student Association			
SkillsUSA			
Internship/Work Experience Recommendations			
Internship and OJT			

Program of Study Graduation Requirements: <http://www.fldoe.org/academics/graduation-requirements>

[MyCareerShines](#) – Career and Educational Exploration and Information